INNOVATION IS EVERYWHERE.
IMPLEMENTATION IS EVERYTHING.

SENIOR ASSOCIATE INTERNSHIP OVERVIEW
2024
Orange Grove University Partners:

70+ academic partners *outside* of the VC-saturated Boston and San Francisco areas

Grant-funded programs from academic groups ($33 B in research grants in 2022)

Many require a partner, like OGB, to develop therapies to their full potential & move into pharma pipelines
ORANGE GROVE BIO PARTNERS WITH TOP MEDICAL CENTERS TO STRENGTHEN BIOTECH ENTREPRENEURIAL ECOSYSTEMS ACROSS THE US AND GLOBALLY

OGB is expanding globally through newly formed relationships with top-tier universities

- Israel
- United Kingdom
- South Korea
Orange Grove Bio: How It Works

Potential Sub-Companies

- License Agreements
- Universities and PI’s
- Co-Investors

OGB Holdings

- NEW SUB-CO
- MATURE SUB-CO
- EXISTING SUB-CO

OGB Investors

Thorough and collaborative diligence

- Most promising technologies licensed into New Sub-Cos
- Combine technologies from different geographies into cohesive Sub-Cos where appropriate

Exit by sale, IPO or commercialization for narrow indications requiring a smaller salesforce
Program Overview

12 months, 5-10 hours/week, unpaid internship program for PhD students and Postdocs (including international PhD students)

Program Goals

- Strengthen ties between university partners and OGB
- Give promising scientists exposure to
  - venture capital diligence
  - biotech business operations
  - drug development
- Help to build the local biotech ecosystem and encourage more entrepreneurial activity

Program Structure

- 1-2 students per university, per year
- Students work on teams with those from other universities to build new peer networking relationships across institutions
- Students are assigned to 6 short term biotech career rotations
- Simultaneously, students work on long term (12 month) teams for business development and diligence efforts, guided by a diligence manager
OGB SENIOR ASSOCIATES: UNIVERSITY INTERNSHIP PROGRAM

Diligence Team

Interfaces with university tech transfer and Investigators. Work collaboratively under a mentor on business development and diligence activities

Specialty Rotations:

Sequential rotations working with experts across the company, shadowing employees in diverse areas such as toxicology, CMC, fundraising, operations etc.
OGB SENIOR ASSOCIATES:
PARTICIPATING PARTNERS

Previous Participating Universities

Albert Einstein College of Medicine
Columbia University
Dartmouth University
Emory University/MUSC
North East Ohio Medical
Ohio State University
University of Cincinnati & Cincinnati Children’s Medical Center
University of Chicago/Rush University
University of Kentucky
University of Michigan
University of Pennsylvania
University of Pittsburgh
Washington University at St. Louis
Yale University
Monthly lunchtime seminar series with senior team members geared toward PhD level scientists and non-specialists.

Examples of previous seminar topics:

**Speaker: Peter Alff, PhD, Senior Venture Partner**
Title: University Technology Commercialization

**Panel: OGB Scientific Advisory Board Members**
Title: Career Paths in Biotech

**Speaker: Hua Liao, PhD; Vice President & Head of Pharmacology & Biochemistry**
Title: Therapeutic Antibody Discovery

**Speaker: Brett Katz, Financial Analyst**
Title: Biotech Finance
Senior Associates are invited to join OGB monthly social hours. This is an excellent opportunity to unwind at the end of a long lab day (or maybe just the start of one) and to get to know some of the other people who work at OGB.

In the past, we have done:

- Pictionary
- Escape Rooms
- Taboo
- White Elephant Gift Exchange
- Trivia
- Magic Show
- Succulent Terrarium Class
At Orange Grove Bio, diversity, equity, and inclusion are part of our DNA. This drives a strong, positive culture, and that, in turn, drives innovation. Innovation means more therapies to help patients, and that means a healthier world.

Our Programs:
We are actively looking to partner with institutional diversity programs for PhD students and Post Docs.

- In Spring 2022 we launched a pilot internship for Columbia University’s DICE (Diversity and Inclusion in Commercialization and Entrepreneurship) PhD students, with mentorship by OGB team members along with other university and industry experts.

- Our goal is to utilize existing resources within our partner universities to increase awareness of and engagement with our programs by underrepresented groups.
WHERE ARE THEY NOW? OGB SENIOR ASSOCIATES

Jingyao Qui, PhD  
2019 Senior Associate, Yale  
Associate  
Oberland Capital

Sarah Malkowski, PhD  
2019 Senior Associate, Yale  
Senior Strategy Associate  
Yale University Office of the Provost

Diane Yu, PhD  
2019 Senior Associate, Yale  
Associate Director  
Orange Grove Bio

Colin Sheehan, PhD  
2020 Senior Associate, Dartmouth  
Associate Director  
Orange Grove Bio

Joe Kim  
2021 Senior Associate, University of Pennsylvania  
Equity Research Associate  
RBC Capital Markets

Aubrey Smith, PhD  
2021 Senior Associate, Emory/MUSC  
Associate Director  
Orange Grove Bio

And many more!
ORANGE GROVE BIO’S INTERNSHIP IS A PROGRAM FOR FUTURE BIOTECH LEADERS

Recruiting talented science and business students and providing experience in venture creation and development

**OGB Fellows**

- Intentional & Industrious
- Accomplished Alumnae

**Mentors**

- Core Team Members
- Distinguished Advisors

**Fellowship Experience**

- Scientific Due-Diligence
- Capital Formation
- Business Development
- Corporate Strategy
- Networking

**Fellowship Benefits**

- Deep Immersion
- Shadow senior leaders and build relationships with University Partners
- Collaborate with scientific leaders
- Apply mentorship skills to enrich future senior associates
- Represent OGB to investors and commercial partners
- Network and gain awareness of future career paths